

TVH NEW ZEALAND LTD. GENERAL TERMS AND CONDITIONS OF SALE

Art. 1. Applicability

- 1.1 The legal relationship between TVH New Zealand Ltd. (hereinafter referred to as the "Seller") and the Buyer are subject exclusively to the General Terms and Conditions of Sale here present, the Special Terms and Conditions of Sale and the Ancillary Terms proper to each individual sales transaction.
- 1.2 The Special Terms and Conditions of Sale consist of the Guidelines on Product Returns, any terms applicable to specific services Seller may offer, such as training, repair, etc., to Seller's shipping modalities, etc. The Ancillary Terms proper to each individual sales transaction consist of the quotation and/or the order confirmation and/or shipping information and/or any other written contract between Seller and Buyer.
- 1.3 The General Terms and Conditions of Sale, the Special Terms and Conditions of Sale and the Ancillary Terms are binding upon confirmation by Seller of Buyer's order and are hereinafter collectively referred to as the "Agreement".
- 1.4 In the case of contradiction between these present General Terms and Conditions of Sale and the Special Terms and Conditions of Sale, the Special Terms and Conditions of Sale shall have priority. In the case of contradiction between the Special Terms and Conditions of Sale and the Ancillary Terms, the Ancillary Terms shall have priority.
- 1.5 Failure or delay by the Seller in enforcing or partially enforcing any provision of the Agreement shall not be construed as a waiver of any of its rights under the Agreement, at present or in the future.
- 1.6 Seller communicates its General and its Special Terms and Conditions of Sale to Buyer through a link to its dedicated webpage on its Ancillary Terms and/or through its e-commerce system, MyTotalSource. Seller communicates its Ancillary Terms to Buyer by its e-commerce system, MyTotalSource, by e-mail, by fax or any other written notice.
- 1.7 Buyer cannot unilaterally or tacitly depart from the Agreement in any way whatsoever (e.g. by simple conduct). The Agreement excludes the application of any of the Buyer's general or special terms and conditions. Buyer consequently recognizes that its general or special conditions do not apply to the Agreement.
- 1.8 The Seller retains the right to modify the terms of the Agreement at any time, by announcement on its dedicated webpage. Such modification is binding upon acceptance by Buyer of Seller's order confirmation dated fifteen (15) or more calendar days later than the modification date.
- 1.9 The Agreement supersedes all written or oral arrangements, contracts, proposals and commitments related to the object described in the Agreement, entered into at a prior date.

Art. 2. Quotations and orders

- 2.1 Quotations are free of charge and are indivisible. Quoted prices are valid during thirty (30) calendar days, subject to availability. A quotation represents a mere proposal by the Seller and does not bind the Seller, not even following acceptance by the Buyer. Only written acceptance by the Seller through order confirmation creates an Agreement.
- 2.2 Buyer must place its orders through Seller's e-commerce system, MyTotalSource, or by e-mail or fax, and conduct all ensuing communication relating to its order through one of these channels, unless indicated otherwise in the Agreement.

- 2.3 The Seller assumes that the information, drawings and other data submitted by the Buyer are correct and may use these as the basis of his quotation. Where the Buyer himself places an order by citing himself references to the Seller, then the Seller shall assume that these correspond with the Product effectively required.
- 2.4 Even though all illustrations, measurements, capacities, weights and other details regarding machines and parts, price lists, offers included in the Seller's catalogue or the Seller's website or demo models are compiled with the greatest possible care, they only constitute an approximation and are purely informative and thus given free of obligation.

Art. 3. Subject

- 3.1 The subject of each individual sales transaction is explicitly described in the Agreement and covers the part(s), equipment, tool(s), apparatus, installation(s), and/or machine(s) and/or service(s) described therein. The subject is hereinafter referred to as the "Products".
- 3.2 The Buyer is entirely responsible for the choice of the Products. The Products are standard items which are not specifically created for the Buyer's needs, or items which the Seller, at the Buyer's request, adapted to meet the specifications described by the Buyer. The Seller is freed from any responsibility should it become apparent that the Products do not meet the specific needs of the Buyer, when the Products do meet the specifications described by the Buyer.

Art. 4. Price

- 4.1 The price for the Products is determined in the Agreement (hereinafter referred to as the "Purchase Price"). The Purchase Price is exclusive of Goods and Services Tax payable under the Goods and Services Tax Act 1985 ("GST"), taxes and levies, import or export duties, and neither does it include charges for delivery or collection of the Products nor the costs of any possible assembly, installation and start-up or, as the case may be, putting them into service (hereinafter referred to as the "Costs"). The Costs are at the Buyer's expense and shall be separately invoiced, and will themselves be exclusive of GST, taxes and levies, which are payable in addition to the Costs.

Art. 5. Payment

- 5.1 Unless otherwise expressly agreed upon in writing in the Agreement, the Buyer shall pay the Purchase Price and the Costs within thirty (30) days end of month of the date of the Seller's invoice, via a transfer to the account number mentioned on the invoice, and mentioning the details as on the invoice. The Seller does, however, have the right to ask for a deposit or even complete payment prior to delivery. Making a complaint in accordance with Art. 9.2 or 9.3 does not relieve the Buyer from his obligation to pay within the stated period. Upon written request of the Buyer, for a period to a maximum of thirty (30) days, the Seller will provide the Buyer with a copy of the consignment note issued when the Products are delivered to the Buyer. The Buyer acknowledges that if it has not requested a consignment note within thirty (30) days of the date of invoice, the Seller is not obliged to provide the consignment note and the Products are deemed to have been delivered.
- 5.2 The Purchase Price and the Costs are only effectively paid from the moment they have actually been received by the Seller.
- 5.3 Should the Buyer agree in writing to payment via cheque or bill of exchange, drawing the bill or cheque is only valid as payment on the day that the Seller unconditionally receives the amount of the bill or cheque.

- 5.4 The Buyer shall not be entitled to suspend and/or delay the payment of the purchase price, nor to set off its debit towards the Seller, even in case of claims connected with this purchase and raised for whatsoever reason, including in a judicial proceeding.
- 5.5 In the case of complete or partial non-payment of the debt on the due date laid down in Art. 5.1, the Buyer is liable, without prior notice, to pay a default interest at a rate of 18 % per annum on the total amount outstanding from the day following the due date until complete payment. Further, in the aforementioned case, the Buyer shall immediately and without prior notice pay a lump amount of compensation of 15% of the balance due, for a minimum of \$250 NZD, even where a respite term is granted, and this in no way diminishes the Seller's right to claim a higher amount of compensation.
- 5.6 In the case Seller becomes aware of any circumstance which may cause the financial status of the Buyer to substantially deteriorate, and also when a Buyer does not accept his bill of exchange on time, then all outstanding amounts, including those for which the Buyer is liable towards companies affiliated to the Seller, are immediately due, without the requirement of serving notice. In the aforementioned case, the Seller also has the right, immediately and without a period of notice, at his own discretion, to suspend or even terminate the Agreement by sending a written notice in case the financial conditions of the Buyer have become such as to endanger his performance. In such a case, the Buyer shall be liable for any kind of compensation and subject to the Seller's right to compensation.
- 5.7 Should the Buyer request at the time of placing the order for invoicing to be passed to a third party, the Buyer, in spite of invoicing to a third party, remains principally and indivisibly held to the fulfillment of all commitments.

Art. 6. Transfer of ownership and risk

- 6.1 The Products are at the risk of the Buyer from the time of delivery.**
- 6.2 The ownership of the Products remains with Seller until the moment of complete payment of the Purchase Price and Costs, or until delivery, whichever occurs last. Consequently, the transfer of ownership becomes deferred until delivery or full payment of the Purchase Price and the Costs, whichever occurs last.**
- 6.3 Until ownership of the Products has passed to the Buyer, the Buyer undertakes to:**
- 6.3.1 Retain the Products in their original state and not to remove or deliver the Products from the Buyer's premises or affix the Products to the Buyer's premises so as to make them incapable of removal, nor to mix the Products with another commodity,**
- 6.3.2 Maintain the Products in satisfactory condition and do everything possible to protect the Products against any form of partial or complete deterioration including - this enumeration being in no way restrictive - arising from fire, water damage, risk of explosion, theft, etc. and keep them insured on the Seller's behalf for their full price against all risks to the reasonable satisfaction of the Seller,**
- until complete payment of the Purchase Price and Costs.**
- 6.4 In the ordinary course of business, Buyer is entitled to resell the Products of which the ownership has not yet passed to Buyer. In such case, the Buyer automatically**

assigns to Seller all claims against its customers that result from the resale of Products with respect to which ownership remains with Seller, in the amount equal to the Purchase Price for those Products, for as long as ownership of such Products has not passed to Buyer. Buyer has the authority to collect the claims resulting from the resale. Upon Seller's request, Buyer must notify its customers of the assignment of the claim and deliver all information required to enforce Seller's rights, to Seller.

- 6.5 The Buyer acknowledges that the Seller or one of its affiliated companies remains the exclusive owner of all the intellectual property rights related to the Products and the name and logo under which they are sold by the Seller and undertakes to make no claim on them, whatsoever.**

Art. 7. Delivery

- 7.1 Delivery to a Buyer who is established in the country of the Seller occurs EXW TVH New Zealand East Tamaki (Incoterms 2010), unless otherwise agreed upon in writing between the Seller and the Buyer in the Agreement. Where, contrary to the aforementioned, it is agreed upon in writing that the Products shall be delivered to the Buyer or to an address specified by the Buyer, then this delivery may occur in the absence of the Buyer. In that case, subject to Art. 5.1, the consignment note is valid as proof of delivery.
- 7.2 In the event of damage to the packaging and/or an insufficient number of packages, the Buyer shall record this on the consignment note at the moment the Products are delivered, where it is available. He shall inform the Seller in writing, by fax sent within twelve (12) hours following delivery of the Products.
- 7.3 Delivery periods are merely indicative and are not of the essence for the Buyer. Late delivery or material impossibility to execute the Agreement cannot be a reason for compensation at the Seller's expense, or refusal by the Buyer to take delivery of the Products.
- 7.4 A possible expressly agreed delivery period only starts from the time when the Seller is in possession of all information and documents required to implement delivery.
- 7.5 Where the Seller has committed himself expressly and in writing to compensation in the case of late delivery in the Agreement, this compensation is only due where the Buyer advises the Seller by registered letter, within the essential term of five (5) calendar days as from the expiry of the delivery period, to be in default because of exceeding the delivery period, enclosing proof of the damage suffered. The Seller shall, nevertheless, not be bound to compensation where late delivery is the result of Force Majeure, or is the fault of the Buyer. In the last case the Buyer is liable for the damage suffered and expense incurred. Force Majeure is defined as, without this summary being limiting: order from the authorities, mobilization, war, epidemic, lock-out, strike, demonstration, effects, fire, flood, explosion, lack of raw materials or labor forces, changed economic circumstances, vandalism, exceptional weather conditions and all circumstances which are outside the Seller's control and disturb the ordinary course of business, without the Seller being required to demonstrate the unexpectedness of these circumstances. In any case, the potential compensation as a result of late delivery is limited to 0.5% of the Purchase Price for each complete week following the 21st working day after the delivery date, with a maximum amount equal to 5% of the Purchase Price.
- 7.6 The Buyer cannot invoke late delivery by the Seller to terminate the Agreement.
- 7.7 When partial delivery has already taken place and the

Buyer refuses to accept further delivery, or when the Buyer makes further delivery impossible, the invoiced amount of the Products already delivered becomes immediately due and the Buyer is liable to pay compensation, laid down as a minimum of 35% of the Purchase Price of the unexecuted part of the Agreement, which does not diminish the Seller's right to prove greater damage.

Art. 8. Right of retention

8.1 In the event of non-payment, in whole or in part, by the Buyer of the Purchase Price and/or Costs, the Seller has a right of retention of all items and documents which were handed to him by the Buyer until complete payment of the outstanding amount, plus interests and expenses.

Art. 9. State of the Products and guarantee by the Seller

9.1 Second-hand Products are received by the Buyer in their state at the time of delivery. The receipt of the second-hand Products by the Buyer at the moment of delivery, laid down in the Incoterm in Art. 7.1, implies acceptance of the Products.

9.2 Should the Buyer be of the opinion that the new Products do not conform to the order or have been visibly damaged, the Buyer shall submit a written complaint to the Seller within 48 hours of delivery of the Products. Should the Seller not have received a written complaint from the Buyer within the aforementioned time limit, the Buyer is presumed to have accepted the Products.

9.3 Hidden defects must be reported to the Seller by the Buyer within a period of eight (8) working days after they have been discovered, or normally should have been discovered, by the Buyer by registered letter to the Seller, and in any case within a period of three (3) months following the date the Products were delivered.

9.4 As far as Products which have been made to size and reconditioned Products are concerned, the Seller shall furthermore only be responsible for hidden defects which affect the essential components of the Products and which oblige the Buyer to undertake radical repairs to an extent that the Buyer would never have signed the Agreement had he known about these hidden defects.

9.5 The Seller does not need to indemnify the Buyer where:

9.5.1 The Buyer, or any third party, has carried out repairs or alterations to the Products or has attempted to do this; or

9.5.2 The defects are the result of incorrect or abnormal use, for instance, the use of the Products for purposes other than those for which they might reasonably be suited, overloading, inexpert use in a manner which does not match the instructions for correct use, assembly, maintenance, installation or use that is not conform to the technical or safety norms valid for the location where the Products are used; or

9.5.3 Any damage occurs which is related to usual wear, to failures caused by inexperience and/or negligence of the Buyer, to overburdens, to non-authorized interventions, to fortuitous events and Force Majeure.; or

9.5.4 The defects are not timely (i.e. within the periods mentioned in Art. 9.2 and 9.3 above) reported in detail in writing to the Seller in accordance with the Special Terms and Conditions of Sale, in particular the Guidelines on Product Returns.

9.6 Where Products present any lack of conformity, visible damage or hidden defect as mentioned above, and, after the examination by the Seller's technicians, the Products result to be affected by the defects, the lack of conformity

or the visible damages notified by the Buyer, it is explicitly agreed upon that the Seller, according to his expert insight and according to his choice, may either repair the Products or may replace the Products, or permit a price reduction, or that the Agreement should be terminated with refund of the Purchase Price and return of the Products. The Buyer does not have the right to ask for additional compensation.

9.7 The ownership of Products which the Seller has refunded or replaced shall automatically be transferred to the Seller. All costs for transport, customs, assembly, disassembly, travel and accommodation expenses of Seller's representatives remain at the Buyer's expense.

9.8 All implied warranties or conditions are excluded to the extent permitted by law. The Buyer acknowledges that the Seller does not provide any express guarantees (as defined in the Consumer Guarantees Act 1993) other than those expressly confirmed by the Seller in writing.

9.9 If the Products are acquired by the Buyer for business purposes, the Buyer agrees that the Consumer Guarantees Act 1993 does not apply to the Agreement.

9.10 Art. 9.1 to 9.4 (inclusive) shall only apply wherever the Consumer Guarantees Act 1993 does not apply to the Agreement, or where those Articles are not inconsistent with the Consumer Guarantees Act 1993.

Art. 10. Complaints and Product returns

10.1 All complaints and Product returns shall be governed by and construed in accordance with the Guidelines on Product Returns, to be found on the dedicated webpage of the Seller.

10.2 Products which have been, on the request of the Buyer, imported by the Seller cannot be returned. In the event the Seller would accept the return of such Products, he shall withhold 25% of the Purchase Price as a surcharge.

Art. 11. Liability

11.1 The following provisions set out the entire liability of the Seller (including any liability for the acts or omission of its employees, agents, representatives, and sub-contractors) to the Buyer in respect of any breach of the Agreement and any representation, statement or tortious act or omission, including negligence, arising under or in connection with the Agreement.

11.2 Without prejudice to the damage resulting directly from the breach by Seller of his explicit commitments undertaken by virtue of this Agreement, the Seller's liability is limited to the liability which is mandatory in accordance with the applicable law.

11.3 Should the Seller be liable in accordance with Art. 11.2, the Seller can never be held liable to the Buyer for any pure economic loss, loss of profit, loss of business, depletion of goodwill or otherwise, in each case whether direct, indirect or consequential, or any claims for consequential compensation whatsoever (howsoever caused) which arise out of or in connection with the Agreement.

11.4 Should the Seller be liable according to Art. 11.2, the maximum amount of his liability is in any case explicitly limited to the amount of the Purchase Price.

11.5 The Buyer, who is approached by third parties as a result of damage caused by a defect in the Products which were delivered by the Buyer to third parties in any form, is in no instance entitled to make a claim for redress against the Seller.

Art. 12. Suspension and dissolution

12.1 In the case of non-payment or incomplete payment of the invoice relating to a running individual sales transaction on the due date laid down in Art. 5.1, the Seller has the right to refuse to enter into a new individual sales transaction

or to suspend the fulfillment of his commitments under any running individual sales transaction with the Buyer.

- 12.2 Without prejudice to Art. 12.1, the Seller has the right to suspend fulfillment of his commitments where, after entering into the Agreement, Seller becomes aware of any circumstance which may cause the financial status of the Buyer to substantially deteriorate. If the Seller suspends fulfillment of his commitments under the Agreement, he must advise the Buyer immediately of the suspension.
- 12.3 Where it is clear to the Seller that the Buyer will make himself guilty of a serious shortcoming before Seller's fulfillment of his commitments under the Agreement, the Seller has the right to declare the Agreement dissolved.

Art. 13. Miscellaneous

- 13.1 In the event one or more provisions of the Agreement is declared void, this shall in no way affect the validity of the other provisions. The parties undertake to do their utmost to replace such voided provision by a valid provision which has the same or largely the same economic effect as the voided provision, by mutual consent.
- 13.2 For the duration of the Seller-Buyer business relationship, the Seller or one of its affiliated companies is storing information communicated by the Buyer (hereinafter referred to as the "Data"), in its customer relations database in accordance with the applicable data protection legislation. If the Buyer wishes to consult and correct the Data, it must request so by sending a registered letter to the Seller's sales department. The Seller shall not communicate the Data to third parties that are not affiliated to Seller.
- 13.3 For the application of the present Agreement, working days are considered as: Monday to Friday inclusive, except where this day is an official public holiday in the country of the Seller.
- 13.4 Only the General and Special Terms & Conditions of Sale in English is authentic. In case the Seller makes available other language versions of the General and Special Terms & Conditions of Sale, these are purely informative and parties cannot derive any rights there from.

Art. 14. Assignment

- 14.1 The Seller may assign the Agreement or any part of it to any person, firm or company.
- 14.2 The Buyer shall not be entitled to assign the Agreement or any part of it without the prior written consent of the Seller.

Art. 15. Applicable law

- 15.1 With respect to what is not explicitly provided for in the General and Special Terms and Conditions of Sale and Ancillary Terms, the parties refer to the law of the country in which Seller is established, which governs this Agreement. The application of the Vienna Convention on International Sale of Goods is explicitly excluded.

Art. 16. Competent court

- 16.1 All disputes concerning the interpretation and enforcement of the Agreement shall be submitted to the exclusive jurisdiction of the competent Courts nearest to the registered office of the Seller, with the express exclusion of any other competent Court.**
- 16.2 Art. 16.1 shall operate for the benefit of the Seller and accordingly the Seller shall be entitled, at its own**

discretion, to waive the exclusive jurisdiction set forth in Art. 16.1, and therefore take proceedings against the Buyer in its domicile and in any other court or courts having jurisdiction.

Art. 17. Personal Property Securities Act 1999

- 17.1 Without limiting anything else in the Agreement, the Buyer acknowledges and agrees that:
- 17.1.1 The Agreement creates, in favor of the Seller, a security interest in all present and after acquired Products and proceeds of the Products to secure the payment by the Buyer to the Seller of any amount owing in respect of those Products under the Personal Property Securities Act 1999 ("PPSA"); and
- 17.1.2 The Buyer will not enter into any security agreement that permits any other person to register a security interest in the Products; and
- 17.1.3 In addition to the security interest granted by the Buyer under Article 8.1.1, the Buyer grants a security interest in all of its present and after-acquired personal property as security for all moneys now and in the future owing by the Buyer to the Seller under the Agreement; and
- 17.1.4 The Agreement will apply notwithstanding anything, express or implied, to the contrary contained in any purchase order (or its equivalent, whatever called) of the Buyer; and 17.1.5 The Security Interest shall continue until the Seller gives the Buyer a final release.
- 17.2 The Buyer undertakes to:
- 17.2.1 Promptly do all things, sign any further documents and/or provide any information which the Seller may reasonably require to enable the Seller to perfect and maintain the perfection of its Security Interest (including by registration of a financing statement);
- 17.2.2 Give the Seller (addressed to the administration manager or equivalent) not less than fourteen (14) days' prior written notice of any proposed change in the Buyer's name and/or any other change in the Buyer's details (including, but not limited to, changes in the Buyer's address, facsimile number, trading name or business practice).
- 17.3 The Buyer waives its right to receive a verification statement in respect of any financing statement relating to the Security Interest.
- 17.4 To the extent permitted by law, the Buyer and the Seller contract out of:
- 17.4.1 Section 114(1)(a) of the PPSA; and
- 17.4.2 The Buyer's rights referred to in sections 107(2)(c), (d), (h) and (i) of the PPSA.
- 17.5 The Buyer agrees that the Security Interest has the same priority in relation to all amounts forming part of the amount owing in respect of the Products, including future advances.
- 17.6 Unless the context otherwise requires, words and phrases used in this Art. 17 have the meanings given to them in, or by virtue of, the PPSA.

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